Ahmed Salah El-Din Hassan

Senior Civil Cost Estimation Engineer- Tender Department

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Highly experienced **Estimator Engineer** with **7 years of experience**, including **4 years in cost estimation** and **3 years in quantity surveying/commercial roles**. With PRMG Diploma (CCP) from **AUC**, Expertise in **mega projects** across **Egypt and Saudi Arabia**, Specializing in **cost estimation, budgeting, BOQs, and tendering**. Proficient in cost analysis, vendor negotiations, and financial proposals, ensuring accurate and efficient project cost management.

Experience

➤ **SENIOR ESTIMATOR TENDERING ENGINEER**   APRIL 2024 - CURRENT

  MOBCO CIVIL CONSTRUCTION,KSA

Main Responibilities

- Fast study of project documents with high accuracy to analyze scope, identify key requirements .
- Conduct cost comparison evaluations between vendors and suppliers to ensure competitive pricing.
- Prepare detailed cost estimates and budgets based on project specifications and technical requirements.
- Develop tender queries to clarify project scope, requirements, and discrepancies before bid submission.
- Create comprehensive cost estimation sheets with structured breakdowns for material, labor, and equipment costs.
- Review project specifications and requirements to ensure compliance with vendor and supplier proposals.
- Coordinate with all departments (QS, electrical, mechanical) to produce a complete and accurate BOQ.
- Liaise with suppliers and vendors to obtain quotations, assess pricing trends, and negotiate cost reductions.
- Prepare financial proposals for clients, ensuring alignment with project budgets and contractual terms.
- Attend client and consultant meetings for tender clarifications, cost discussions, and technical negotiations.

Studied Projects, KSA	Budget
Rua Almadinah SB5 "10 fully finished Hotels with common Basement".	7,000,000,000 SAR
Raffles Hotel "Fully Finished".	1,000,000,000 SAR
Masar Makkah Package B "3 fully finished Hotels with common Basement".	900,000,000 SAR
Masar Al-Zamil Hotel "Fully finished hotel".	400,000,000 SAR
Hotel No 3136 "4 stars hotel in Madinah".	340,000,000 SAR
Al Faisal University "Faculty of Engineering".	260,000,000 SAR
Danah Bay Devt Residential Towers.	220,000,000 SAR
MASAR MALL "Structure only".	195,000,000 SAR
Madinah BRT "Design Build".	156,000,000 SAR

- ➤ **SENIOR ESTIMATOR TENDERING ENGINEER**   JUNE 2021 – JANUARY 2024

  REDCON CONSTRUCTION COMPANY, EGYPT   **REDCON**
       CONSTRUCTION

Studied Projects,Egypt	Budget
Burouj Parcel 3.4, 2.5 and 2.6 "Fully Finished Villas".	2,300,000,000 EGP
Sodic - Sodic MF08 "Fully Finished Villas".	1,400,000,000 EGP
Zed North - SilverSands -Infrastructure work.	1,000,000,000 EGP
Belle Vie Sports club.	800,000,000 EGP
Tower B for Nile Business City Towers Project "Skelton only".	550,000,000 EGP
Infrastructure Integrated Solid Waste Management Facility.	480,000,000 EGP
Silversands Landscape.	400,000,000 EGP
Zed East Phase 01 C3 Landscape work package.	165,000,000 EGP

- ➤ **QUANTITY SURVEYOR ENGINEER PRE CONTRACT**   JANUARY 2021 - JUNE 2021

  REDCON CONSTRUCTION COMPANY,EGYPT

  Main Responsibilities

- Fast studying all project documents with high level of accuracy.
- Prepare tender queries.
- Quantity takeoff structural and architectural disciplines using AutoCAD & Revit and Civil 3D.
- Coordinate with all departments to produce full complete BOQ including all disciplines.

- ➤ **QUANTITY SURVEYOR ENGINEER -COMMERCIAL**   JANUARY 2019- JANUARY 2021

  ARABIAN CONSTRUCTION COMPANY [ACC],EGYPT   **ACC**
       ARABIAN CONSTRUCTION CO.

  PROJECT : CFC PODIUM ,CAIRO FESTIVAL CITY ,CAIRO,EGYPT   **BUDGET =1,000,000,000 EGP**

  Main Responsibilities

- Quantity takeoff structural and architectural disciplines using AutoCAD & Revit and Civil 3D.
- Conduct subcontractor and supplier invoices.
- Conduct Client interim Payments.
- Handle claims and variations, ensuring proper documentation and negotiation.
- Conduct cost estimation and budgeting for materials, labor, and equipment.
- Coordinate with site and procurement teams to ensure cost-effective execution.
- Manage contracts by reviewing terms, assessing variations, and ensuring compliance.
- Monitor project costs and track financial progress against budgets.

Education

- Bachelor's Degree in Civil Engineering, Beni-Suef University, Beni-Suef   **SEPTEMBER 2013-JUNE 2018**
- Design of Reinforced Concrete Structures Project 2018 with Grade **Excellent**.
- **Cumulative Grade**: <u>**Excellent** with honors</u>

Professional Membership

- Saudi Council of Engineers

Professional Courses

➢ **Fundamentals of Quantity Surveying and Commercial Management (Certified).**

- Quantification Practice   - Tendering Management   - Advanced Procurement
- Contract Management for Quantity Surveyors   - Cost Estimation & Cost Planning

➢ **PRMG 225 CCP (Certified Cost Professional) at American University in Cairo (Certified-Grade A)**

- Cost Elements (Labor & Materials & Engineering Role & Equipment)   - Economic Cost   - Cost Estimation
- Activity Based Cost Management   - Project Planning & Scheduling   - Contracts & Claims and Disputes
- Project Management   - Value Analysis Overview   - Risk Management   - Earned Value

➢ **Construction Contracts and Laws at Udemy (Certified).**

- Bidding Process and Bidding Requirements   - Basics in Construction Contracts   - Contracts Documents
- Types & Selection of Construction Contracts   - Local Building & Construction Law   - Claims Management
- Project Delivery Systems   - FIDIC Forms of Contracts overview

➢ **Technical Office Diploma (Certified).**

- Structural Shop Drawing using ASD   - Quantity Takeoff Structural & Arch
- Quantity Takeoff for Earthworks using Civil 3D   - Pricing Overview

➢ **Structural Design Diploma at APC (Certified).**

- Design concrete structure using CSI Package

Professional Programs

➢ **Autodesk AutoCAD / Civil 3D / Revit Structure / Structure Detailing**

➢ **Microsoft Office / Excel / Power Point**

Languages

- **English** (V.Good Writing, Reading ,and Speaking)   - **Arabic** (Mother Language).